

ORAL MAXILLOFACIAL
SURGERY

WITH

≡ OMS

CONSULTING

THE TEAM join

THE PRIMARY GOAL

Collaborating to create a better outcome for Oral Surgeons, Dentists, and Patients.

FLEXIBILITY

Work to live instead of living to work. With OMS Consulting, providers can work part-time, while making the income of a full-time oral surgeon. Surgery days with OMS Consulting can be scheduled around your existing practice and as often as you wish.

WHO NEEDS OVERHEAD

We believe one of the major hurdles for oral surgeons coming out of training today is the cost of starting or buying a practice. Working without the financial stress that comes with managing the cost of supplies, marketing, instruments, nurses, office rent, and staff not only provides a better quality of life for our team of oral surgeons, it also increases their bottom line.

THREE FACTORS

WHAT MAKES US DIFFERENT



OUR NURSES

- ACLS certified nurses will accompany each surgeon.
- New nurses are trained and supervised by an experienced nurse during their first days of work.
- AAOMS will soon require RN's or DAANCE assistants for each surgery and OMS Consulting is currently operating in a way that complies with that requirement.

OUR SURGEONS

- All oral surgeons are board certified or board eligible.
- Team offers pre-op and post-op communication with every patient.
- Each surgeon is always on call for post-op care. Every patient has their surgeon's cell phone number.
- Our network of local surgeons with hospital privileges will provide follow up care when necessary.

STANDARD OF CARE

- Tracking of emergency supplies.
- Required training.
- Director of Development travels to train the office team for high volume surgery days.
- Established compliance protocols for nurses and surgeons.
- Online system tracking of licenses, permits, and DEA expiration dates.

TEAMWORK IS THE KEY TO SAFETY

The design of the OMS Consulting business model centers around safety. In order to adequately serve the patient with safety as the focus, a team of well trained nurses and accessible surgeons is necessary.

revenue

A traditional oral surgery practice may schedule twelve sets of wisdom teeth each week, but a surgery day with OMS Consulting consists of four to six weeks of dental clinic referrals stacked in one day. Higher volume allows for higher revenue. When you eliminate overhead and increase patient volume, the compensation is similar to a surgeon that owns his or her own practice, all without dealing with the stress of marketing and management.

MODEL COMPARISON

Average Surgeons

WEEKLY PROFIT

\$7,200

ANNUAL PROFIT

\$350,000*

Top 10% of Surgeons

WEEKLY PROFIT

\$30,000

ANNUAL PROFIT

\$1,500,000*

OMS Consulting
Surgeons

DAILY AVERAGE

\$8,000

ANNUAL PROFIT

\$960,000*

*Assumes 10 days of work per month for OMS Consulting Surgeons. Assumes the average surgeon and top 10% of surgeons use 50% of revenue to cover overhead.

you

Malpractice

Surgeons are responsible for having an active malpractice policy.

Licenses and Permits

Surgeons are responsible for obtaining the required licenses and permits. The OMS Consulting team will guide you.

Travel

The surgeon is responsible for the cost of travel to each site. Surgeons may travel the morning of or the night before, by car or by plane, but the cost and way of travel for a surgery day is the responsibility of the surgeon.

Support Staff

OMS Consulting is responsible for ensuring that surgery days are appropriately staffed with qualified Registered Nurses, Dental Assistants, and a prepared front office staff.

Instruments & Consumables

OMS Consulting will work with the clinics to ensure that our standardized list of instruments and supplies are ready for each surgery day. While we cover the cost of drug orders, the surgeon is still responsible for maintaining his or her own drug log.

Equipment

OMS Consulting provides all necessary up-front equipment including drills, monitors, and an emergency kit. The surgeon is responsible for maintaining said equipment.



≡ OMS
CONSULTING

www.omspractice.com